

IBERIABANK Corporation Reports Third Quarter 2003 EPS Up 13%

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LAFAYETTE, La.

IBERIABANK Corporation, the holding company of the 116-year-old IBERIABANK (<http://www.iberiabank.com/>), announced record quarterly earnings. For the quarter ended September 30, 2003, the Company earned \$6.1 million, a 29% increase over the same period in 2002, and up 2% compared to the second quarter of 2003. On a per share basis, the Company earned \$0.86 per diluted share for the quarter, up 13% from the same period in 2002. The Company's results of \$0.86 per diluted share met average analyst expectations for the quarter. For 15 consecutive quarters, the Company has achieved record results that met or exceeded average analyst estimates.

For the nine months ended September 30, 2003, net income totaled \$17.3 million, up 26% compared to the same period last year. On a per share basis, the Company earned \$2.54 per diluted share in the first nine months of 2003, up 14% from \$2.23 per diluted share during the same nine-month period in 2002.

Comparisons made in this release to periods prior to second quarter 2003 are influenced by the acquisition of Acadiana Bancshares, Inc. completed on February 28, 2003.

Highlights For The Quarter Ended September 30, 2003

- Total tax-equivalent revenues were \$24.1 million, an increase of 1% compared to the second quarter of 2003 and 19% compared to the third quarter of 2002.
- Tax-equivalent net interest margin in the third quarter of 2003 was 3.68%, down from 3.90% in the second quarter of 2003. Approximately half of the reduction in the margin was attributable to a temporary spike in bond premium amortization. Given current prepayment speeds, management anticipates premium amortization in the fourth quarter to revert back to the level experienced in the second quarter of 2003.
- For the third quarter of 2003, return on average assets ("ROA") was 1.18%, return on average equity ("ROE") was 12.85% and return on tangible equity was 20.01% for the third quarter of 2003.
- Annualized net charge-offs as a percentage of average loans was 0.26% in the third quarter of 2003. Nonperforming assets ("NPAs") decreased \$0.6 million, or 7%, during the quarter compared to June 30, 2003. As a percentage of total assets, NPAs were 0.33% at September 30, 2003 compared to 0.37% at June 30, 2003 and 0.54% one year ago. The allowance for loan losses was 1.25% of total loans at September 30, 2003 compared to 1.26% at June 30, 2003.
- Equity-to-assets ratio was 9.06% at September 30, 2003, up 17 basis points since year-end 2002. Tier 1 leverage ratio was 7.35% at September 30, 2003, down 27 basis points since year-end 2002.
- On September 16, 2003, the Company raised the quarterly cash dividend to \$0.24 per share, an increase of 20% compared to the same quarter last year. The dividend payout ratio was 26.2% in the third quarter of 2003, up slightly from 24.3% in the second quarter of 2003.
- The Company acquired a total of 42,900 shares of the Company's common stock during the third quarter of 2003, at a weighted average cost of \$48.55 per share. These purchases completed the Company's

Supplemental Share Repurchase Program. Under the Supplemental Program, 130,000 shares were acquired at a weighted average cost of \$43.87 per share. On September 17, 2003, the Company announced a new repurchase program of up to 300,000 shares. To date, no shares have been purchased under this new program.

- Total deposits climbed \$62 million, or 4%, between June 30, 2003 and September 30, 2003. Strong deposit growth was exhibited in the third quarter of 2003 in transaction accounts.
- Total loans grew \$64 million, or 5%, between June 30, 2003 and September 30, 2003. The Company experienced strong growth in commercial, residential mortgage and home equity loans.
- Mortgage loan origination volumes reached a record level of \$128 million in the third quarter of 2003, up from the prior record of \$124 million in the second quarter of 2003. The mortgage loan pipeline of loans in process was \$44 million at September 30, 2003, down from \$92 million at June 30, 2003.
- The Company announced on October 8, 2003 expansion plans for north Louisiana including new strategic hires and the anticipated opening of a full service office in Shreveport by early 2004.
- A multimedia marketing campaign launched a new Company slogan: "Life Doesn't Wait." The message is designed to provide a call to action to our clients as well as reflect the expectation of continuous improvement within the organization.

Daryl G. Byrd, President and CEO of IBERIABANK Corporation, remarked, "The recent interest rate environment and competitive banking landscape in Louisiana presented a very interesting period for us. Generational lows in residential mortgage rates resulted in tremendous benefits to borrowers, but to the detriment of savers. We experienced record mortgage income, excellent deposit and loan growth, and exceptional asset quality." Byrd noted, "We continue to gain market momentum and we are uniquely positioned to continue to develop our expansion opportunities in our targeted markets throughout Louisiana. We are particularly pleased with the caliber of the strategic hires that have recently joined us in our common focus on client-based, relationship banking."

Loans And Deposits

Total loans grew \$64 million between June 30, 2003 and September 30, 2003, or an increase of 5% (19% annualized rate). On the same basis, during the third quarter residential mortgage and construction loans increased \$37 million, or nearly 11% (43% annualized rate), commercial loans increased \$25 million, or 5% (19% annualized rate), and home equity loans and lines grew \$6 million, or 4% (15% annualized rate).

The average yield on loans declined 34 basis points between the second and third quarters of 2003 as average loan volume climbed \$56 million, or 4%. During this period, mortgage, consumer and commercial loan yields declined by 41, 33, and 28 basis points, respectively.

Between June 30, 2003 and September 30, 2003, total deposits grew \$62 million, or over 4% (16% annualized rate). Deposit growth was concentrated in commercial and institutional segments. The Company experienced some diminution in retail certificates of deposits primarily offset by growth in NOW accounts in the commercial segment and adjustable rate public fund products. The Company's cost of interest bearing deposits declined 18 basis points in the third quarter of 2003 compared to the second quarter of 2003. Average interest bearing deposits climbed nearly \$45 million, or over 3% in the third quarter compared to the second quarter of 2003 (14% annualized rate). Similarly, average noninterest bearing deposit volume grew \$9

million, or 5% during this period (21% annualized rate).

Investment Portfolio, Funding And Capital

The investment portfolio totaled \$469 million at September 30, 2003, up \$8 million, or 2%, since June 30, 2003. As a percentage of assets, the investment portfolio declined from approximately 23% at year-end 2002 and June 30, 2003 to 22.5% at September 30, 2003. Prepayment speeds continued to accelerate during the third quarter of 2003, causing additional bond premium amortization to be recognized during the quarter in excess of the level recorded during the second quarter of 2003. The primary reason for the accelerated bond premium amortization was a spike in mortgage refinancing. Bond premium amortization increased \$360,000 between the first and second quarters of 2003, which lowered the portfolio yield by 32 basis points (8 basis point impact on the margin). Between the second and third quarters of 2003, the premium amortization increased another \$575,000, resulting in further investment yield compression of 52 basis points due solely to this factor (12 basis point impact on the margin). The yield on the investment portfolio declined by 58 basis points between the second and third quarters of 2003, so nearly the entire bond portfolio yield decline was a result of the accelerated premium amortization. To partially offset the negative affect of this factor, the Company sold approximately \$4 million in high-quality corporate bonds, whose value had appreciated as a direct result of the decline in interest rates, at a gain of \$189,000.

The rapid decrease in long-term interest rates reached a low point around the middle of June 2003. Subsequently, long-term interest rates jumped dramatically, reaching a peak in early September 2003. As a result of these changes, beginning late in the third quarter, mortgage refinancing activity slowed dramatically and associated bond premium amortization decelerated rapidly as well. Based on management's current modeling projections, the Company anticipates the \$575,000 accelerated premium amortization increase in the third quarter will reverse course with a projected decrease in premium amortization of a similar amount in the fourth quarter and further decelerate into the first quarter of 2004. Mortgage origination volumes and income may be tempered in future periods as a result of these factors as well. Management's projections are based on a number of assumptions over which the Company has little or no control. Therefore, actual results may differ materially from these projections based on changing market conditions and other uncertainties.

At September 30, 2003, the Company's investment portfolio had a tax equivalent yield of 4.41%, a modified duration of 3.7 years, and an unrealized gain of \$1.5 million. The comparable figures at June 30, 2003 were a tax- equivalent yield of 3.74%, a modified duration of 2.9 years and an unrealized gain of \$6.9 million.

Capital ratios remain very strong despite completion of the supplemental share repurchase program. Shareholders' equity increased nearly \$2 million between June 30, 2003 and September 30, 2003. At September 30, 2003, shareholders' equity was 9.06% of total assets, compared to 9.30% at June 30, 2003 and 8.89% at year-end 2002. At similar periods, the tier 1 leverage ratio was 7.35%, 7.38% and 7.62%, respectively.

Asset Quality

The ratio of net charge-offs to average loans was 0.26%, compared to 0.25% in the second quarter of 2003, and 0.30% in the same quarter one year ago. The Company's provision for loan losses was \$1.6 million in the third quarter of 2003, equal to the levels recorded in each of the prior two quarters. The provision covered net charge-offs 1.8 times in the third quarter of 2003, compared to 1.9 times in the second quarter of 2003, and 1.5 times in the first quarter. The allowance for loan losses was 1.25% at September 30, 2003, compared to 1.26% at June 30, 2003 and 1.25% at year-end 2002. The Company believes that it uses a conservative definition of NPAs. The Company defines NPAs as non-accruing loans, accruing loans more than 90 days past due, foreclosed assets, and Other Real Estate Owned. Non-performing assets amounted to \$6.9 million at September 30, 2003, down \$0.6 million compared to June 30, 2003. Nonperforming assets equated to 0.33%

of total assets at September 30, 2003 compared to 0.37% at June 30, 2003 and 0.42% at year-end 2002. At the same periods, the Company's reserve coverage of nonperforming loans was 353%, 313% and 302%, respectively.

The Company recently negotiated the sale of a large motel credit, subject to satisfaction of certain conditions. The sale is currently anticipated to be completed in the fourth quarter of 2003 with no material impact to the Company's financial statements.

Operating Results

The Company's tax-equivalent net interest margin declined 22 basis points in the third quarter of 2003 to 3.68%, compared to 3.90% in the second quarter of 2003. The primary cause for the margin decline was accelerated bond premium amortization (12 basis points). Tax-equivalent net interest income decreased \$329,000, due to the \$575,000 increase in premium amortization. Exclusive of this factor, tax-equivalent net interest income climbed \$246,000, or 1%, in the third quarter of 2003 compared to the second quarter of 2003.

Noninterest income in the third quarter of 2003 climbed \$0.5 million, or 9%, compared to the second quarter of 2003, and up 38% versus the same quarter last year. Mortgage loan gains totaled \$1.5 million for the third quarter, up \$367,000, or 32%, compared to the second quarter of 2003. The Company recorded a gain of \$189,000 on the sale of corporate securities during the third quarter, approximately equal to the gain on the sale of investments and property reported in the first and second quarters of 2003.

Total noninterest expense increased 0.4% versus the second quarter of 2003, and 14.4% versus the same quarter last year. The Company continues to make infrastructure improvements while maintaining consistent expense discipline. The Company's tax-equivalent tangible efficiency ratio (a measure of a bank's operating efficiency) declined from 54.0% in the first quarter of 2003 to 52.8% in the second quarter of 2003, and 52.6% in the third quarter of 2003. The Company remains comfortable with the targeted ratio of 50%.

Return on average assets was 1.18% for the third quarter of 2003, down three basis points compared to the second quarter of 2003. Return on average equity for the third quarter of 2003 was 12.85%, down three basis points compared to the second quarter of 2003. Management believes traditional ROE measures penalize companies, such as IBERIABANK Corporation, that completed acquisitions using only purchase accounting treatment and not pooling of interests treatment. As a result, an alternative measure that the Company considers to "level the playing field" between purchase and pooling of interests accounting treatments is return on tangible equity. Return on tangible equity, defined as net income divided by average equity less average intangibles, was 20.01% in the third quarter of 2003, compared to 20.22% in the second quarter of 2003 and 17.41% one year ago.

The Company announced it remains comfortable with the previously stated EPS comfort range for 2003 of \$3.37 to \$3.42 per fully diluted share. In addition, management confirmed prior stated guidance of double-digit growth in fully diluted EPS for 2004.

Based on a closing stock price on October 21, 2003 of \$52.49 per share, the Company's common stock traded at a price-to-earnings ratio of 15.3 times current average analyst estimates of \$3.42 per fully diluted EPS for 2003 and 13.8 times average analyst estimates of \$3.80 per fully diluted EPS for 2004. In addition, the Company's stock traded at 1.85 times September 30, 2003 book value per share of \$28.35. On September 16, 2003, the Company declared a 9% increase in the quarterly cash dividend to \$0.24 per share, payable to shareholders of record as of September 30, 2003. This dividend level represents a 20% increase over the same period last year and equates to an annualized dividend rate of \$0.96 per share and an indicated dividend yield of 1.83%.

In association with this earnings release, the Company will host a live conference call to discuss the financial results for the quarter just completed. The telephone conference call will be held on Wednesday, October 22, 2003, beginning at 8:30 a.m. Central Daylight Time by dialing 888-273-9887. The confirmation code for the call is 699116. A replay of the call will be available until midnight Central Standard Time on October 29, 2003 by dialing 800-475-6701. The confirmation code for the replay is 699116.

IBERIABANK Corporation is one of the oldest financial institutions with continuous operations in the State of Louisiana and the third largest Louisiana-based bank holding company. The Company operates full service offices located in south central Louisiana, north Louisiana, and the greater New Orleans area. Information regarding the Company can be obtained by visiting the Company's website at www.iberiabank.com. The Company's common stock trades on Nasdaq under the symbol "IBKC" and Company's market capitalization is approximately \$350 million.

This press release contains financial information determined by methods other than in accordance with GAAP. The Company's management uses these non-GAAP measures in their analysis of the Company's performance. These measures typically adjust GAAP performance measures to exclude the effects of the amortization of intangibles and include the tax benefit associated with revenue items that are tax-exempt. Since the presentation of these GAAP performance measures and their impact differ between companies, management believes presentations of these non-GAAP financial measures provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures which may be presented by other companies.

To the extent that statements in this report relate to the plans, objectives, or future performance of IBERIABANK Corporation, these statements are deemed to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based on management's current expectations and the current economic environment. IBERIABANK Corporation's actual strategies and results in future periods may differ materially from those currently expected due to various risks and uncertainties. A discussion of factors affecting IBERIABANK Corporation's business and prospects is contained in the Company's periodic filings with the Securities and Exchange Commission.

**Table 1 - IBERIABANK CORPORATION
FINANCIAL HIGHLIGHTS**

| Income Data (in thousands): | For The Quarter Ended September 30, | | | For The Quarter Ended June 30, | |
|--|--|-------------|-----------------|---|-----------------|
| | 2003 | 2002 | % Change | 2003 | % Change |
| Net Interest Income | \$16,699 | \$15,010 | 11% | \$17,065 | -2% |
| Net Interest Income (TE) (A) | 17,383 | 15,389 | 13% | 17,712 | -2% |
| Total revenues | 6,077 | 4,708 | 29% | 5,979 | 2% |
| Per Share Data: | | | | | |
| Net Income - Basic | \$0.93 | \$0.83 | 13% | \$0.92 | 1% |
| Net Income - Diluted | 0.86 | 0.76 | 13% | 0.85 | 1% |

(A) Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources

| Book Value | For The Quarter Ended | September 30, | 2002 | % Change | For The Quarter Ended | June 30, | 2003 | % Change |
|-------------------------|-----------------------|---------------|------|----------|-----------------------|----------|------|----------|
| Tangible Book Value (B) | 18.71 | 18.59 | 1% | | 18.49 | 1% | | |
| Cash Dividends | 0.24 | 0.20 | 20% | | 0.22 | 9% | | |

Key Ratios: (C)

| | | | | | |
|--|--------|--------|--|--------|--|
| Return on Average Assets | 1.18% | 1.29% | | 1.21% | |
| Return on Average Equity | 12.85% | 12.99% | | 12.88% | |
| Return on Average Tangible Equity (B) | 20.01% | 17.41% | | 20.22% | |
| Net Interest Margin (TE) (A) | 3.68% | 4.61% | | 3.90% | |
| Efficiency Ratio | 55.7% | 57.2% | | 55.8% | |
| Tangible Efficiency Ratio (TE) (A) (B) | 52.6% | 55.3% | | 52.8% | |
| Average Loans to Average Deposits | 87.0% | 82.1% | | 86.5% | |
| Nonperforming Assets to Total Assets (D) | 0.33% | 0.54% | | 0.37% | |
| Allowance for Loan Losses to Loans | 1.25% | 1.25% | | 1.26% | |
| Net Charge-Offs to Average Loans | 0.26% | 0.30% | | 0.25% | |
| Average Equity to Average Assets | 9.15% | 9.95% | | 9.38% | |
| Tier 1 Leverage Ratio | 7.35% | 7.53% | | 7.38% | |
| Dividend Payout Ratio | 26.2% | 24.5% | | 24.3% | |

Number of Shares Outstanding:

| | | | | | |
|---------------------------------------|-----------|-----------|--|-----------|--|
| Basic Shares (Average) | 6,519,859 | 5,706,140 | | 6,485,180 | |
| Diluted Shares (Average) | 7,079,438 | 6,202,722 | | 7,015,872 | |
| Book Value Shares (End of Period) (E) | 6,658,862 | 5,787,261 | | 6,634,511 | |

(A) Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a marginal tax rate of 35%. [Return to First A Reference](#) [Return to Second A Reference](#) [Return to Third A Reference](#)

(B) Tangible calculations eliminate the effect of goodwill and acquisition related intangible assets and the corresponding amortization expense on a tax-effected basis where applicable. [Return to First B Reference](#) [Return to Second B Reference](#) [Return to Third B Reference](#)

(C) All ratios are calculated on an annualized basis for the period indicated. [Return to C Reference](#)

(D) Nonperforming assets consist of nonaccruing loans, accruing loans 90 days or more past due and repossessed assets. [Return to D Reference](#)

(E) Shares used for book value purposes exclude shares held in treasury and unreleased shares held by to the Employee Stock Ownership Plan at the end of the period. [Return to E Reference](#)

Table 2A - IBERIABANK CORPORATION

CONDENSED CONSOLIDATED FINANCIAL INFORMATION

(dollars in thousands except per share data)

| BALANCE SHEET (End of Period) | September 30, | | | June 30, | Dec. 31, |
|---|----------------------|-------------|---------------------|-----------------|-----------------|
| Income Data (in thousands): | 2003 | 2002 | % Change | 2003 | 2002 |
| ASSETS | \$50,749 | \$40,256 | 26.1% | \$40,441 | \$36,555 |
| Cash and Due From Banks | | | | | |
| Interest-Bearing Deposits in Banks | 16,944 | 5,903 | 187.0% | 15,449 | 27,220 |
| Total Cash and Equivalents | 67,693 | 46,159 | 46.7% | 55,890 | 63,775 |
| Investment Securities Available for Sale | 408,526 | 244,213 | 67.3% | 392,953 | 309,636 |
| Investment Securities Held to Maturity | 60,378 | 72,875 | (17.1)% | 67,615 | 58,486 |
| Total Investment Securities | 468,904 | 317,088 | 47.9% | 460,568 | 368,122 |
| Mortgage Loans Held for Sale | 4,129 | 7,827 | (47.2)% | 18,540 | 8,683 |
| Loans, Net of Unearned Income | 1,397,946 | 1,003,103 | 39.4% | 1,333,705 | 1,044,492 |
| Allowance for Loan Losses | (17,482) | (12,518) | 39.7% | (16,772) | (13,101) |
| Loans, net | 1,380,464 | 990,585 | 39.4% | 1,316,933 | 1,031,391 |
| Premises and Equipment | 28,947 | 18,596 | 55.7% | 28,929 | 18,161 |
| Goodwill and Acquisition Intangibles | 64,163 | 35,420 | 81.1% | 64,276 | 35,401 |
| Mortgage Servicing Rights | 373 | 129 | 189.1% | 398 | 122 |
| Other Assets | 68,224 | 44,243 | 54.2% | 63,763 | 44,933 |
| Total Assets | \$2,082,897 | \$1,460,047 | 42.7% | \$2,009,297 | \$1,570,588 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | | |
| Noninterest-Bearing Deposits | \$191,257 | \$151,078 | 26.6% | \$190,212 | \$159,005 |
| Interest-Bearing Deposits | 1,397,223 | 1,061,431 | 31.6% | 1,336,032 | 1,083,227 |
| Total Deposits | 1,588,480 | 1,212,509 | 31.0% | 1,526,244 | 1,242,232 |
| Short-Term Borrowings | 98,000 | 34,000 | 188.2% | 87,000 | 75,000 |
| Securities Sold Under Agreements to Repurchase | 21,273 | 13,296 | 60.0% | 22,593 | 21,803 |
| Long-Term Debt | 165,616 | 37,919 | 336.8% | 166,041 | 75,458 |
| Other Liabilities | 20,764 | 19,292 | 7.6% | 20,471 | 16,497 |
| Total Liabilities | 1,894,133 | 1,317,016 | 43.8% | 1,822,349 | 1,430,990 |
| Total Shareholders' Equity | 188,764 | 143,031 | 32.0% | 186,948 | 139,598 |
| Total Liabilities and Shareholders' Equity | \$2,082,897 | \$1,460,047 | 42.7% | \$2,009,297 | \$1,570,588 |

Table 2B - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
(dollars in thousands except per share data)

| INCOME STATEMENT | For The Three Months Ended September 30, | | | For The Three Months Ended September 30, | | |
|--|---|----------|----------|---|----------|----------|
| | 2003 | 2002 | % Change | 2003 | 2002 | % Change |
| Interest Income | \$24,082 | \$21,720 | 10.9% | \$71,401 | \$65,910 | 8.3% |
| Interest Expense | 7,383 | 6,710 | 10.0% | 21,724 | 21,511 | 1.0% |
| Net Interest Income | 16,699 | 15,010 | 11.3% | 49,677 | 44,399 | 11.9% |
| Provision for Loan Losses | 1,599 | 1,500 | 6.6% | 4,748 | 4,498 | 5.6% |
| Net Interest Income After Provision for Loan Losses | 15,100 | 13,510 | 11.8% | 44,929 | 39,901 | 12.6% |
| Service Charges | 3,073 | 2,746 | 11.9% | 8,625 | 7,334 | 17.6% |
| ATM Fees | 448 | 402 | 11.4% | 1,380 | 1,189 | 16.1% |
| Gain on Sale of Loans | 1,499 | 610 | 145.7% | 3,333 | 1,406 | 137.1% |
| Other Gains (Losses) | 207 | (38) | (644.7)% | 472 | 368 | 28.3% |
| Other Noninterest Income | 1,287 | 1,013 | 27.0% | 3,572 | 2,965 | 20.5% |
| Total Noninterest Income | 6,514 | 4,733 | 37.6% | 17,382 | 13,262 | 31.1% |
| Salaries and Employee Benefits | 6,799 | 5,584 | 21.8% | 19,568 | 17,238 | 13.5% |
| Occupancy and Equipment | 1,653 | 1,364 | 21.2% | 4,711 | 4,088 | 15.2% |
| Goodwill and Acquisition Intangible Amortization | 232 | 67 | 246.3% | 564 | 224 | 151.8% |
| Other Noninterest Expense | 4,239 | 4,284 | (1.1)% | 12,669 | 11,265 | 12.5% |
| Total Noninterest Expense | 12,923 | 11,299 | 14.4% | 37,512 | 32,815 | 14.3% |
| Income Before Income Taxes | 8,691 | 6,944 | 25.2% | 24,799 | 20,348 | 21.9% |
| Income Taxes | 2,614 | 2,236 | 16.9% | 7,525 | 6,612 | 13.8% |
| Net Income | \$6,077 | \$4,708 | 29.1% | \$17,274 | \$13,736 | 25.8% |
| Earnings Per Share, diluted | \$0.86 | \$0.76 | 13.1% | \$2.54 | \$2.23 | 13.9% |

Table 3A - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
(dollars in thousands except per share data)

| BALANCE SHEET (Average) | For The Quarter Ended | | | | |
|-------------------------|-----------------------|------------------|-------------------|------------------|-------------------|
| | Sept. 30, 2003 | June 30, 2003 | March 31, 2003 | Dec. 31, 2002 | Sept. 30, 2002 |
| ASSETS | | | | | |
| Cash and Due From Banks | \$43,453 | \$37,631 | \$35,736 | \$32,610 | \$32,663 |

| BALANCE SHEET | For The Quarter Ended | | | | |
|--|-----------------------|---------------|----------------|---------------|----------------|
| | Sept. 30, 2003 | June 30, 2003 | March 31, 2003 | Dec. 31, 2002 | Sept. 30, 2002 |
| Interest-Bearing Deposits in Banks | 18,545 | 29,328 | 25,886 | 4,512 | 9,655 |
| Investment Securities | 2,307 | 6,305 | 8,817 | 3,168 | 3,017 |
| Mortgage Loans Held for Sale | 23,034 | 18,796 | 8,274 | 9,059 | 4,643 |
| Loans, Net of Unearned Income | 1,369,468 | 1,313,405 | 1,140,216 | 1,017,834 | 989,364 |
| Allowance for Loan Losses | (17,097) | (16,629) | (14,267) | (12,695) | (12,000) |
| Other Assets | 158,708 | 155,382 | 117,790 | 97,432 | 98,393 |
| Total Assets | \$2,050,088 | \$1,984,758 | \$1,713,522 | \$1,523,820 | \$1,444,465 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | | |
| Noninterest-Bearing Deposits | \$193,449 | \$183,952 | \$166,709 | \$159,027 | \$146,818 |
| Interest-Bearing Deposits | 1,380,762 | 1,335,278 | 1,145,655 | 1,073,038 | 1,058,923 |
| Total Deposits | 1,574,211 | 1,519,230 | 1,312,364 | 1,232,065 | 1,205,741 |
| Short-Term Borrowings | 78,321 | 75,918 | 99,518 | 42,235 | 23,361 |
| Securities Sold Under Agreements to Repurchase | 20,942 | 20,828 | 20,115 | 16,756 | 14,054 |
| Long-Term Debt | 165,840 | 157,807 | 103,112 | 64,868 | 39,566 |
| Other Liabilities | 23,158 | 24,744 | 22,399 | 27,102 | 17,973 |
| Total Liabilities | 1,862,472 | 1,798,527 | 1,557,508 | 1,383,026 | 1,300,695 |
| Total Shareholders' Equity | 187,616 | 186,231 | 156,014 | 140,794 | 143,770 |
| Total Liabilities and Shareholders' Equity | \$2,050,088 | \$1,984,758 | \$1,713,522 | \$1,523,820 | \$1,444,465 |

Table 3B - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
(dollars in thousands except per share data)

| INCOME STATEMENT | 2003 | | | 2002 | |
|---|---------------|----------------|---------------|----------------|---------------|
| | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | Third Quarter |
| Interest Income | \$24,082 | \$24,707 | \$22,612 | \$21,642 | \$21,720 |
| Interest Expense | 7,383 | 7,642 | 6,699 | 6,447 | 6,710 |
| Net Interest Income | 16,699 | 17,065 | 15,913 | 15,195 | 15,010 |
| Provision for Loan Losses | 1,599 | 1,574 | 1,575 | 1,699 | 1,500 |
| Net Interest Income After Provision for Loan Losses | 15,100 | 15,491 | 14,338 | 13,496 | 13,510 |
| Total Noninterest Income | 6,514 | 5,996 | 4,872 | 4,604 | 4,733 |
| Total Noninterest Expense | 12,923 | 12,867 | 11,722 | 11,217 | 11,299 |
| Income Before Income Taxes | 8,691 | 8,620 | 7,488 | 6,883 | 6,944 |

| | 2003 | 2002 | 2002 | 2002 | 2002 |
|-----------------------------------|---------------|----------------|---------------|----------------|---------------|
| | 2,614 | 2,641 | 2,270 | 2,160 | 2,236 |
| Net Income | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | Third Quarter |
| INCOME STATEMENT | 2003 | 2002 | 2002 | 2002 | 2002 |
| Earnings Per Share, basic | \$0.93 | \$0.92 | \$0.90 | \$0.85 | \$0.83 |
| Earnings Per Share, diluted | \$0.86 | \$0.85 | \$0.83 | \$0.79 | \$0.76 |
| Book Value Per Share | \$28.35 | \$28.18 | \$27.60 | \$24.88 | \$24.71 |
| Return on Average Assets | 1.18% | 1.21% | 1.24% | 1.23% | 1.29% |
| Return on Average Equity | 12.85% | 12.88% | 13.56% | 13.29% | 12.99% |
| Return on Average Tangible Equity | 20.01% | 20.22% | 19.10% | 17.83% | 17.41% |

Table 4A - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
(dollars in thousands)

| | September 30, | | | June 30, | |
|------------------------------------|---------------|-----------|----------|-------------|-------------|
| | 2003 | 2002 | % Change | 2003 | 2002 |
| LOANS RECEIVABLE | | | | | |
| Residential Mortgage Loans: | | | | | |
| Residential 1-4 Family | \$341,243 | \$178,589 | 91.1% | \$311,036 | \$207,130 |
| Construction | 39,846 | 15,241 | 161.4% | 33,119 | 16,470 |
| Total Residential Mortgage Loans | 381,089 | 193,830 | 96.6% | 344,155 | 223,600 |
| Commercial Loans: | | | | | |
| Real Estate | 342,949 | 246,680 | 39.0% | 322,450 | 254,688 |
| Business | 198,925 | 154,777 | 28.5% | 194,764 | 157,288 |
| Commercial Leases | 1,823 | 2,124 | (14.2)% | 1,900 | 2,051 |
| Total Commercial Loans and Leases | 543,697 | 403,581 | 34.7% | 519,114 | 414,027 |
| Consumer Loans: | | | | | |
| Indirect Automobile | 233,675 | 217,829 | 7.3% | 234,189 | 219,280 |
| Home Equity | 171,327 | 121,831 | 40.6% | 165,100 | 122,799 |
| Automobile | 25,838 | 27,036 | (4.4)% | 27,216 | 25,943 |
| Credit Card Loans | 8,802 | 9,406 | (6.4)% | 8,984 | 9,432 |
| Other | 33,518 | 29,590 | 13.3% | 34,947 | 29,411 |
| Total Consumer Loans | 473,160 | 405,692 | 16.6% | 470,436 | 406,865 |
| Total Loans Receivable | 1,397,946 | 1,003,103 | 39.4% | 1,333,705 | 1,044,492 |
| Allowance for Loan Losses | (17,482) | (12,518) | | (16,772) | (13,101) |
| Loans Receivable, Net | \$1,380,464 | \$990,585 | | \$1,316,933 | \$1,031,391 |

Table 4B - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
(dollars in thousands)

| ASSET QUALITY DATA | September 30, | | | June 30, Dec. 31, | |
|---|----------------------|-------------|-----------------|--------------------------|-------------|
| | 2003 | 2002 | % Change | 2003 | 2002 |
| Nonaccrual Loans | \$4,056 | \$2,160 | 87.8 % | \$3,813 | \$3,257 |
| Foreclosed Assets | 36 | 57 | (36.8)% | 88 | 156 |
| Other Real Estate Owned | 1,926 | 4,249 | (54.7)% | 2,021 | 2,111 |
| Accruing Loans More Than 90 Days Past Due | 892 | 1,371 | (35.0)% | 1,546 | 1,086 |
| Total Nonperforming Assets (A) | \$6,910 | \$7,837 | (11.8)% | \$7,468 | \$6,610 |
| Nonperforming Assets to Total Assets (A) | 0.33% | 0.54% | (38.2)% | 0.37% | 0.42% |
| Nonperforming Assets to Total Loans + OREO (A) | 0.49% | 0.78% | (36.5)% | 0.56% | 0.63% |
| Allowance for Loan Losses to Nonperforming Loans (A) | 353.3% | 354.5% | (0.3)% | 313.0% | 301.6% |
| Allowance for Loan Losses to Nonperforming Assets (A) | 253.0% | 159.7% | 58.4 % | 224.6% | 198.2% |
| Allowance for Loan Losses to Total Loans | 1.25% | 1.25% | 0.2 % | 1.26% | 1.25% |
| Year to Date Charge-offs | \$3,573 | \$3,499 | 2.1 % | \$2,509 | \$4,782 |
| Year to Date Recoveries | \$767 | \$402 | 90.5 % | \$592 | \$569 |

(A) Nonperforming loans consist of nonaccruing loans and accruing loans 90 days or more past due. Nonperforming assets consist of nonperforming loans and repossessed assets. [Return to first reference](#) [Return to second reference](#) [Return to third reference](#) [Return to fourth reference](#) [Return to fifth reference](#)

Table 4C - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
(dollars in thousands)

| DEPOSITS | September 30, | | | June 30, December 31, | |
|-----------------------------------|----------------------|-------------|-----------------|------------------------------|-------------|
| | 2003 | 2002 | % Change | 2003 | 2002 |
| Noninterest-Bearing DDA | \$191,257 | \$151,078 | 26.6% | \$190,212 | \$159,005 |
| NOW Accounts | 420,581 | 258,520 | 62.7% | 336,951 | 281,825 |
| Savings and Money Market Accounts | 362,737 | 320,297 | 13.3% | 357,103 | 319,495 |
| Certificates of Deposit | 613,905 | 482,614 | 27.2% | 641,978 | 481,907 |
| Total Deposits | \$1,588,480 | \$1,212,509 | 31.0% | \$1,526,244 | \$1,242,232 |

Table 5A - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
Taxable Equivalent Basis

(dollars in thousands)

For The Quarter Ended

| ASSETS | September 30, 2003 | | September 30, 2002 | |
|--------------------------------------|----------------------------|--|----------------------------|--|
| | Average Balance | Average Yield/ Rate (%) | Average Balance | Average Yield/ Rate (%) |
| Earning Assets: | | | | |
| Loans Receivable: | | | | |
| Mortgage Loans | \$368,491 | 5.87% | \$193,280 | 7.51% |
| Commercial Loans (TE) (A) | 528,149 | 5.11% | 391,448 | 6.17% |
| Consumer and Other Loans | 470,963 | 6.92% | 402,472 | 8.14% |
| Lease Financing Receivables | 1,865 | 5.41% | 2,164 | 5.42% |
| Total Loans | 1,369,468 | 5.94% | 989,364 | 7.23% |
| Mortgage Loans Held for Sale | 23,034 | 5.92% | 4,643 | 6.46% |
| Investment Securities (TE) (A)(B) | 445,602 | 3.33% | 311,415 | 4.88% |
| Other Earning Assets | 36,099 | 1.96% | 18,093 | 2.89% |
| Total Earning Assets | 1,874,203 | 5.24% | 1,323,515 | 6.62% |
| Allowance for Loan Losses | (17,097) | | (12,000) | |
| Nonearning Assets | 192,982 | | 132,950 | |
| Total Assets | \$2,050,088 | | \$1,444,465 | |

Table 5b - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
Taxable Equivalent Basis

(dollars in thousands)

For The Quarter Ended

| LIABILITIES AND SHAREHOLDERS' EQUITY | September 30, 2003 | | September 30, 2002 | |
|---|----------------------------|------------------------------------|----------------------------|------------------------------------|
| | Average Balance | Average Yield/ Rate (%) | Average Balance | Average Yield/ Rate (%) |
| Interest-Bearing Liabilities: | | | | |
| Deposits: | | | | |
| NOW Accounts | \$389,478 | 0.87% | \$257,288 | 1.19% |
| Savings and Money Market Accounts | 362,865 | 0.73% | 316,987 | 1.37% |
| Certificates of Deposit | 628,419 | 2.37% | 484,648 | 3.30% |

| | For The Quarter Ended | | | |
|---|------------------------|-------------------------------|------------------------|-------------------------------|
| | September 30, 2003 | | September 30, 2002 | |
| Total Interest-Bearing Deposits | 1,380,762 | 1.52% | 1,058,923 | 2.21% |
| Short-Term Borrowings | 99,263 | 1.15% | 37,415 | 1.88% |
| LIABILITIES AND SHAREHOLDERS' EQUITY | Average Balance | Average Yield/Rate (%) | Average Balance | Average Yield/Rate (%) |
| Long-Term Debt | 165,840 | 4.26% | 97,266 | 6.21% |
| Total Interest-Bearing Liabilities | 1,645,865 | 1.77% | 1,135,904 | 2.34% |
| Noninterest-Bearing Demand Deposits | 193,449 | | 146,818 | |
| Noninterest-Bearing Liabilities | 23,158 | | 17,973 | |
| Total Liabilities | 1,862,472 | | 1,300,695 | |
| Shareholders' Equity | 187,616 | | 143,770 | |
| Total Liabilities and Shareholders' Equity | \$2,050,088 | | \$1,444,465 | |
| Net Earning Assets | \$228,338 | | \$187,611 | |
| Net Interest Spread | \$16,699 | 3.47% | \$15,010 | 4.28% |
| Tax-Equivalent Benefit | \$684 | 0.21% | \$379 | 0.33% |
| Net Interest Income (TE) / Net Interest Margin (TE) (A) | \$17,383 | 3.68% | \$15,389 | 4.61% |

(A) Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a marginal tax rate of 35%. [Return to First reference.](#) [Return to Second reference.](#) [Return to Third reference.](#)

(B) Balances exclude unrealized gain or loss on securities available for sale. [Return to reference.](#)

Table 6A - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
Taxable Equivalent Basis
(dollars in thousands)

| | For The Nine Months Ended | | | |
|-----------------------------|---------------------------|--------------------------------|------------------------|--------------------------------|
| | September 30, 2003 | | September 30, 2002 | |
| ASSETS | Average Balance | Average Yield/ Rate (%) | Average Balance | Average Yield/ Rate (%) |
| Earning Assets: | | | | |
| Loans Receivable: | | | | |
| Mortgage Loans | \$325,478 | 6.21% | \$194,559 | 7.70% |
| Commercial Loans (TE) (A) | 496,829 | 5.35% | 366,278 | 6.42% |
| Consumer and Other Loans | 452,017 | 7.25% | 400,000 | 8.32% |
| Lease Financing Receivables | 1,940 | 5.48% | 1,500 | 5.36% |
| Total Loans | 1,276,264 | 6.24% | 962,337 | 7.47% |
| Mortgage Loans Held for | | | | |

| | | | | | |
|----------------------------|-----------------|---------------------------|-----------------|------------------------|------------------------|
| Sale | 16,765 | For The Nine Months Ended | | 5.66% | 5.66% |
| Investment Securities (TE) | 421,689 | September 30, 2003 | | 3.83% | 3.83% |
| (A)(B) | 405,614 | September 30, 2002 | | 5.09% | 5.09% |
| ASSETS | Average Balance | Average Yield/Rate (%) | Average Balance | Average Yield/Rate (%) | Average Yield/Rate (%) |
| Other Earning Assets | 405,614 | 1.92% | 316,030 | 1.94% | 1.94% |
| Total Earning Assets | 1,755,232 | 5.56% | 1,324,171 | 6.73% | 6.73% |
| Allowance for Loan Losses | (16,074) | | (11,464) | | |
| Nonearning Assets | 176,613 | | 131,696 | | |
| Total Assets | \$1,915,771 | | \$1,444,403 | | |

Table 6B - IBERIABANK CORPORATION
CONDENSED CONSOLIDATED FINANCIAL INFORMATION
Taxable Equivalent Basis
(dollars in thousands)

For The Nine Months Ended

| | September 30, 2003 | | September 30, 2002 | |
|--|--------------------|------------------------|--------------------|------------------------|
| LIABILITIES AND SHAREHOLDERS' EQUITY | Average Balance | Average Yield/Rate (%) | Average Balance | Average Yield/Rate (%) |
| Interest-Bearing Liabilities: | | | | |
| Deposits: | | | | |
| NOW Accounts | \$335,016 | 0.92% | \$254,547 | 1.22% |
| Savings and Money Market Accounts | 353,421 | 0.87% | 317,691 | 1.42% |
| Certificates of Deposit | 600,714 | 2.55% | 503,133 | 3.59% |
| Total Interest-Bearing Deposits | 1,289,151 | 1.66% | 1,075,371 | 2.39% |
| Short-Term Borrowings | 105,144 | 1.29% | 24,199 | 2.01% |
| Long-Term Debt | 142,035 | 4.32% | 40,104 | 6.31% |
| Total Interest-Bearing Liabilities | 1,536,330 | 1.88% | 1,139,674 | 2.52% |
| Noninterest-Bearing Demand Deposits | 181,470 | | 146,610 | |
| Noninterest-Bearing Liabilities | 21,561 | | 17,572 | |
| Total Liabilities | 1,739,361 | | 1,303,856 | |
| Shareholders' Equity | 176,410 | | 140,547 | |
| Total Liabilities and Shareholders' Equity | \$1,915,771 | | \$1,444,403 | |
| Net Earning Assets | \$218,902 | | \$184,497 | |
| Net Interest Spread | \$49,677 | 3.68% | \$44,399 | 4.21% |
| Tax-Equivalent Benefit | \$1,913 | 0.23% | \$1,005 | 0.35% |
| Net Interest Margin (TE) (A) | \$51,590 | 3.91% | \$45,404 | 4.56% |

(A) Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a marginal tax rate of 35%. [Return to First Reference](#) [Return to Second Reference](#) [Return to Third Reference](#)

(B) Balances exclude unrealized gain or loss on securities available for sale. [Return to First Reference](#) [Return to Second Reference](#) [Return to Third Reference](#) [Return to Fourth Reference](#)

**Table 7 - IBERIABANK CORPORATION
RECONCILIATION TABLE**
(dollars in thousands, except per share data)

| | For the Three Months Ended | | |
|--|----------------------------|-----------|-----------|
| | 9/30/2003 | 6/30/2003 | 9/30/2002 |
| Net Interest Income | \$16,699 | \$17,065 | \$15,010 |
| Effect of Tax Benefit on Interest Income | 684 | 647 | 379 |
| Net Interest Income (TE) (A) | 17,383 | 17,712 | 15,389 |
| Noninterest Income | 6,514 | 5,996 | 4,733 |
| Effect of Tax Benefit on Noninterest Income | 213 | 211 | 175 |
| Noninterest Income (TE) (A) | 6,727 | 6,207 | 4,908 |
| Total Revenues (TE) (A) | \$24,110 | \$23,919 | \$20,297 |
| Total Noninterest Expense | \$12,923 | \$12,867 | \$11,299 |
| Less Intangible Amortization Expense | (232) | (248) | (67) |
| Tangible Operating Expense (B) | \$12,691 | \$12,619 | \$11,232 |
| Return on Average Equity | 12.85 % | 12.88 % | 12.99 % |
| Effect of Intangibles (B) | 7.16 | 7.34 | 4.42 |
| Return on Average Tangible Equity (B) | 20.01 % | 20.22 % | 17.41 % |
| Efficiency Ratio | 55.7 % | 55.8 % | 57.2 % |
| Effect of Tax Benefit Related to Tax Exempt Income | (2.1) | (2.0) | (1.5) |
| Efficiency Ratio (TE) (A) | 53.6 % | 53.8 % | 55.7 % |
| Effect of Amortization of Intangibles | (1.0) | (1.0) | (0.4) |
| Tangible Efficiency Ratio (TE) (A) (B) | 52.6 % | 52.8 % | 55.3 % |

(A) Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a marginal tax rate of 35%. [Return to First Reference](#) [Return to Second Reference](#) [Return to Third Reference](#) [Return to Fourth Reference](#) [Return to Fifth Reference](#)

(B) Balances exclude unrealized gain or loss on securities available for sale. [Return to First Reference](#) [Return to Second Reference](#) [Return to Third Reference](#) [Return to Fourth Reference](#)

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Web site: <http://www.iberiabank.com/>

<http://ir.iberiabank.com/2003-10-21-IBERIABANK-Corporation-Reports-Third-Quarter-2003-EPS-Up-13>